

This is the process**Entry-level offer only applies to companies under €5 million**

Step 1



- 1 Preparation Draw up a list of questions and clarify the IT framework conditions
- 2 2 days workshop: Analysis of processes, value chains, which new requirements result from this. Clarify other basic conditions.
- 3 Follow-up of the workshop and preparation as photo protocol, elaboration of the 20-30 key points
- 4 Selecting suppliers, selection in our database, inquiries with different suppliers/manufacturers, what is necessary/possible. Define story for the live

Step 2



- 5 Presentation of the providers: Define evaluation criteria, 3 times 2 h web conference and collect evaluation
- 6 Follow-up of the providers Presentation, final evaluation, obtain cost framework, present result
- 7 Workshop with finalists: 2 days with 1 provider
- 8 Follow-up of the workshop, documentation and cost and information preparation for the recommendation
- 9 Project management protocol, voting, e-mails ...



This is our offer for you



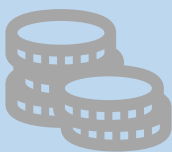
- Step 1: Clarify framework conditions, analysis of processes, deriving requirements (20-30 key points), provider preselection and provider briefing
- Step 2: Provider presentations via web conference (including cost and function comparison); finalist workshop, recommendation to the management
- Accompanying project management

It is intended for

- Companies, that ...
 - looking for new software in the ERP/CRM area
 - wish a 100% neutral consultation
 - want to introduce a tailor-made software
 - want to make your employees happy



These are the costs



- Step 1 und Step 2, incl. accompanying project management:
17.300,00€*

* All amounts are net amounts plus VAT, without travel or additional costs - subject to change

This is the process

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